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PLACEMENT Chairs: Donald David (drd28@columbia.edu), and Martin Uribe (mu2166@columbia.edu)

Assistant: Amy Devine (aed2152@columbia.edu, +1 (212) 854 6881)

EDUCATION 2020 Ph.D. in Economics, Columbia University (expected)

2017 M.Phil. in Economics, Columbia University
2016 M.A. in Economics, Columbia University
2011 M.A. in Economics, University of San Andrés

2008 B.A. in Economics, Pontifical Catholic University of Argentina (with honours)

TEACHING 2019-2020 Teaching Development Program, Columbia University
TRAINING 2017-2018 Teaching Observation Fellowship, Columbia University

2017, 2019 CORE-Teagle Fellowship

2017 Innovative Teaching Summer Institute, Columbia University

FIELDS Development Economics, International Trade

Job Market Paper

Standards and Management Practices: Evidence from Peru.

Abstract: This paper shows that a subsidy to certify process standards, such as ISO 9001, induces the adoption of better managerial practices in addition to the aimed standard certification. In the presence of complementarity between the standard requirements and modern management practices, a subsidy for standard certification will generate an improvement in management quality. I find evidence consistent with this hypothesis in a real policy setting in Peru using a regression discontinuity design. These results compare positively with those of a parallel intervention that follows the traditional approach of subsidizing the development of new technologies rather than the adoption of already known ones, which is unable to induce technology upgrading.

Working Paper

Exports and Wage Premia: Evidence from Mexican Employer-Employee Data. (with Judith A. Frías, David S. Kaplan, and Eric Verhoogen)

Abstract: This paper draws on employer-employee and longitudinal plant data from Mexico to investigate the impact of exports on wage premia, defined as wages above what workers would receive elsewhere in the labor market. We decompose plant-level average wages into a component reflecting skill composition and a component reflecting wage premia. Using the late-1994 peso devaluation interacted with initial plant size as a source of exogenous variation in exports, we find that exports have a significant positive effect on wage premia, and that the effect on wage premia accounts for essentially all of the medium-term effect of exporting on plant-average wages.

PUBLICATIONS

Measuring the Effect of Cluster Development Programs. In Maffioli, A., Pietrobelli, C. and Stucchi, R. (ed.), *The Impact Evaluation of Cluster Development Programs*. Inter-American Development Bank. 2016. (with Alessandro Maffioli and Rodolfo Stucchi)

Brechas de Género en el Ingreso: Una Mirada Más allá de la Media en el Sector Agropecuario [Income Gender Gap: A Look Beyond the Mean in the Agricultural Sector]. Economía y Sociedad No. 82, p. 31-41. Dec. 2013. (with Elmer Guerrero)

TEACHING EXPERIENCE	Columbia University: Fall 2017 Intermediate Microeconomics, Teaching Assistant for Susan Elmes Spring 2017 Principles in Economics, Teaching Assistant for Sunil Gulati Summer 2017 Public Economics, Teaching Assistant for Cameron LaPoint Fall 2016 Principles in Economics, Teaching Assistant for Sunil Gulati Fall 2015 Principles in Economics, Teaching Assistant for Sunil Gulati
	University of San Andrés (Argentina): Spring 2012 Intermediate Microeconomics, Teaching Assistant for Diego Fernídez Felices Spring 2012 Econometrics, Teaching Assistant for Walter Sosa Escudero & Mariana Marchionni Fall 2012 Principles in Economics, Teaching Assistant for Juan Carlos de Pablo Fall 2012 Advanced Econometrics (Masters), Teaching Assistant for Javier García-Cicco
Grants and Awards	NSF Doctoral Dissertation Research Grant CDEP Student Research Grant, Columbia University PER Research Grant, Columbia University Wueller Pre-Dissertation Award (runner-up), Columbia University Columbia University's Development Colloquium Grant CIES-IDRC Resarch Grant Scholarship for Graduate Studies, University of San Andrés High Performance Scholarship, Pontifical Catholic University of Argentina
RESEARCH EXPERIENCE	2016-2017 RA for Eric Verhoogen, Columbia University 2013-2014 RA for Alessandro Maffioli, Inter-American Development Bank RA for Juana Kuramoto, Group for the Analysis of Development (GRADE, Peru)
OTHER WORK EXPERIENCE	2010-2011 Specialist in Capacity Building, Science and Technology Program of Peru (FINCyT) 2008-2009 Analyst, Castiglioni, Tiscornia & Associates (Argentina)
Referee Services	Journal of Human Resources Journal of Economic Behavior and Organization
COMMUNITY SERVICE	2010-2011 Volunteer, Techo Argentina 2010 Volunteer, Techo Peru 2007-2009 Volunteer, Techo Argentina
LANGUAGES	English, Spanish

References Eric Verhoogen Jonas Hjort Réka Juhász

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