

HAN HUYNH

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CONTACT	Department of Economics Columbia University 420 W 118th Street, New York, NY 10027	k.huynh@columbia.edu 917-292-9059
EDUCATION	Ph.D. in Economics, Columbia University M.Phil. in Economics, Columbia University M.A. in Economics, Columbia University B.Soc.Sci. in Economics, National University of Singapore B.Sci. in Mathematics, National University of Singapore	(Expected) May 2020 May 2017 May 2016 Dec 2013 Dec 2013
FIELDS	Behavioral Economics, Experimental Economics, Microeconomics	
ACADEMIC EXPERIENCE	<i>Research Assistance</i> Allison Carnegie, Columbia University Yeon-koo Che, Columbia University Mark Dean, Columbia University Tomoo Kikuchi, National University of Singapore <i>Participant</i> , Summer Institute in Behavioral Economics Russell Sage Foundation <i>Lab Manager</i> , Columbia Experimental Laboratory in the Social Sciences (CELSS)	2017 2016 2016 2013 Summer 2018 Sep 2017 - May 2019
TEACHING EXPERIENCE	<i>Teaching Fellow</i> , Columbia University Microeconomic Analysis II, Ph.D. 1st Year Game Theory Economic Development of Japan <i>Teaching Assistant</i> , National University of Singapore Quantitative Methods for Economics Analysis	Spring 2017 Spring, Fall 2016 Fall 2015 Spring, Fall 2013, Fall 2012
PROFESSIONAL EXPERIENCE	<i>Economist</i> , Singapore Ministry of Trade and Industry <i>Intern</i> , Singapore Ministry of Trade and Industry	Jan - Aug 2014 May - Jul 2012
RESEARCH GRANTS	<i>External Grant</i> Doctoral Dissertation Improvement Grant, Award 1919483, National Science Foundation <i>Columbia University</i> Student Grant for Dissertation Chapter, CELSS Student Research Grant, Center for Development Economics and Policy Student Grant for Experimental Project, CELSS	2019 - 2020 2019 2019 2018

**HONORS &
AWARDS**

Columbia University
Dissertation Fellowship 2019 - 2020
Dean's Fellowship 2014 - 2019
Research Fellowship, Program for Economic Research 2019
AGES Best Teaching Assistant for a Ph.D. Course (Runner-Up) 2018

National University of Singapore

Lim Tay Boh Memorial Medal (Best Economics Student) 2013
Rachel Meyer Book Prize (Best Woman Student in the Faculty) 2013
Letter of Commendation for Teaching 2013
Singapore Economic Review Book Prize (Best Economics Student in Third Year) 2012
Shell Bronze Medal (3rd Student in the Faculty in First Year) 2010
NUS - ASEAN Undergraduate Scholarship (covering tuition and living expenses) 2009 - 2013

Other

ASEAN Scholarship, GCE O- & A-Level (covering tuition and living expenses), 2005 - 2008
Singapore Ministry of Education

**CURRENT
PROJECTS***Effects of Incentives and Education on Financial Choices: An Experiment*

Abstract: This project uses an experiment to decompose the effects of incentives and education on financial choices. Mounting evidence reveals a puzzle in consumer finance: people leave substantial amount of money on the table despite the availability of educational materials to help them make better choices. Besides, they seem insensitive to some variations of incentives. This project implements an experiment on Amazon Mechanical Turk, randomizing subjects into 8 treatment arms designed to tease out the channels through which incentives and education affect health insurance choices in hypothetical scenarios. Surprisingly, incentives have limited effects on measured effort, but significant effects on performance. Meanwhile, education leads to increase in measured efforts in both low and high incentive treatments, but increase in performance only in high-incentive treatments. The joint evidence on effort and performance suggest that in financial choices, choice difficulty may play a very important role.

Identifying Incomplete Preferences

(with Marina Agranov, Mark Dean, Evan Friedman and Pietro Ortoleva)

Competing for Influence

(with Tomoo Kikuchi)

OTHER

Deputy Project Director, Chancellor's Challenge Shield, 2011
NUS Students' Political Association

Co-leader, Youth Expedition Project to Hangzhou, China Winter 2010
National University of Singapore

PERSONAL

Software: Stata, MatLab, R, SQL, Python, LaTeX
Language: English, Vietnamese, Spanish (intermediate)
Citizenship: Vietnamese, Singapore PR