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References

Yeon-Koo Che (co-advisor)

Kelvin J. Lancaster Professor of Economics Columbia University yc2271@columbia.edu (212) 854-8276 Navin Kartik (co-advisor)

Professor of Economics
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Andrea Prat

Professor of Economics and R. P. Richman Professor of Business Columbia University

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Fields of Specialization

Economic Theory, Dynamic Games, Information Economics, Media Economics

Education

2021 (expected) Ph.D. Economics Columbia University
2014 B.A. Math and Economics Brandeis University

Job Market Paper

Competition and Errors in Breaking News

Abstract: We present a dynamic model of breaking news to understand the effect of competition on news accuracy. In our model, news firms are rewarded for reporting early, i.e. before their competitors, but also for making reports that are credible in the eyes of consumers. Errors occur when firms fake, reporting a story despite lacking evidence. Firms may alternatively choose to be diligent, only reporting a story if they have confirmed it is true. We establish both existence and uniqueness of an equilibrium. There are two different sources of faking in equilibrium: a lack of commitment and a preemptive motive engendered by competition. Even if diligence is optimal, firms are unable to commit to it. A firm can thus be tempted to fake, even in the absence of competition, in order to capitalize on both its favorable credibility and the inability of consumers to detect fake reports. Competition exacerbates faking because the reward from reporting early can give rise to a preemptive motive in equilibrium, thus incentivizing firms to report in haste. We also derive meaningful dynamics, finding that firms become gradually more credible over time whenever preemptive motives are at play. This increase in credibility endogenously mitigates the haste-inducing effects of preemption, and is thus crucial to balancing the firm's equilibrium incentives. Our equilibrium also exhibits a copycat effect: a report by one firm may trigger a surge in faking by others.

Working Papers

Reputation in News Media: Speed vs. Accuracy

Abstract: We study news firms' reporting behavior, including their propensity to misreport, when they are reputation-driven. In our model, a news firm (sender) dynamically learns about a state and reports to a consumer (receiver). Senders are concerned with their reputation at the end of the game, and must choose when to time their report. We find that in equilibrium, the sender fakes, i.e., report despite being ignorant of the state, with positive probability in every period. This faking in turn leads to a higher level of misreporting than if the sender were instead truthful. We further find the sender's reputations is endogenously rewarded for both speed and accuracy, and thus we provide a microfoundation to the speed-accuracy tradeoff in the news media setting. Finally, we consider the dynamics in the sender's strategy, finding that the sender becomes more truthful, and thus less prone to misreporting, as time passes.

Works in Progress

Dynamic Reputation-Driven Media Bias

Abstract: We study the dynamics of reputation-driven media bias. To this end, we present a dynamic model of reputation-driven media bias. A firm privately learns about an issue in increments and reports to a consumer with each new piece of information. With each new report, the consumer updates her beliefs about the firm's information quality, i.e., the firm's reputation. Firms are forward-looking and thus take into account both their immediate and future reputations when reporting. Nonetheless, we establish that equilibrium reporting behavior is identical for myopic and forward-looking firms. In equilibrium, firms bias their reports, and this bias is shown to be driven by two separate factors. First, firms can appear more reputable by appealing to a consumer's prior bias (the *prior effect*). Separately firms with reports that are more consistent across time are viewed more favorably (the *consistency effect*). The relative importance of the consistency effect grows over time as the firm accumulates a richer history of reports.

<u>News Accuracy and Speed: Theory and Experiment</u> (with Silvio Ravaioli) Recipient of 2021 IFREE Grant

Preemption and Private Learning

Work Experience

Research Assistant, Columbia University

Yeon-Koo Che 2019-2021

Andrea Prat 2018

Jacopo Perego Summer 2019
Bentley MacLeod Summer 2017

Research Associate, Federal Reserve Bank of New York

Macroeconomic and Monetary Studies, 2014-2016
Research and Statistics Division

Teaching Fellow

Game Theory (undergraduate) Fall 2018, Fall 2019, Spring 2020

Microeconomic Theory (undergraduate) Spring 2018, Spring 2019

Industrial Organization (undergraduate) Fall 2017

Economics of the Environment (undergraduate) Summer 2017

Honors and Awards

Caswell L. Johnson Fellowship Columbia University 2021

Dissertation Fellowship Columbia University 2021

Dean's Fellowship Columbia University 2016-2020

Summer Fellowship Microeconomic Theory Initiative, 2020

Columbia University

Research Fellowship Program for Economic Research, Summers 2017,

Columbia University 2018, 2020

2016

Sidney H. Cohen Award Department of Economics,

for Best Undergraduate Thesis Brandeis University