Yanzhi Mao

APT 33, 204 West 108th Street, New York City, NY, USA 10025
yanzhi.mao@columbia.edu

EDUCATION

Columbia University	**New York, USA**
Master of Art in Economics	Aug 2017-Present
Nanjing University	**Nanjing, China**
Bachelor of Engineering in Telecommunications Engineering	Sep 2013-July 2017

- **Honors:** Outstanding Student Leader, Outstanding Student, People's First-class Scholarship

University of California, Davis	**Davis, USA**
Exchange Student	Sep 2015-Dec 2015

- **Courses:** Intermediate Microeconomics: A+, Analysis of Econ Data: A, Differential Equations: A

WORK & LEADERSHIP EXPERIENCE

Zhongtai Huaxin Equity Investment Management Co., Ltd.	**Shanghai, China**
Analyst Intern, Investment Department	May 2017 – August 2016

- Responsible for industry research, due diligence and evaluation of investment projects.
- Selected Project Experience:
  - Organized a Private Equity investor conference
    - Responsible for the writing work of the speech PowerPoint and the preparation of the venue.
  - Conducted industry researches in cloud computing
    - Developed a deep research report in cloud computing by utilizing Wind Financial Terminal to analyze research reports, industry data and financial statements of typical companies.
  - Participated in an equity investment of Jiangsu VIVATURF Co., Ltd.
    - Conducted the valuation of enterprise by using comparable companies approach, wrote investment proposals and completed due diligence.

Citibank (China)	**Beijing, China**
Team Leader, Young Talent Program	Jun 2016 – Jul 2016

- Worked on Household Economic Stress Index to measure the economic stresses of households.
- Designed strategies to attract new clients with high liquidity preference.
- Conducted industry research and competitor analysis. Analyzed different types of promotions in marketing department and measured impacted of promotions on profitability.

Statistical Bureau of Yixing City	**Yixing, China**
Intern, Economic Statistics Section	Jan 2016 – Feb 2016

- Responsible for data processing for the statistical yearbooks by utilizing HIIAP 3.0 data statistics software, converted agriculture census data into e-books, and transformed Excel into web pages.
- Created spreadsheets and camp up with auditing formulas in cooperation with Labor Resources Department.

Guolian Securities Co., Ltd.	**Wuxi, China**
Analyst Intern, Wealth Management Department	Jan 2015 – Feb 2015

- Designed and implemented new customer acquisition criteria and customer segmentation to identify and attract higher revenue generating customers, achieving higher numbers of higher revenue generating customers and positive financial impacts.

SKILLS & INTERESTS

Technical Skills: Proficient in C, C++, STATA, MATLAB, Wind
Interests: Piano, Soccer, Calligraphy, Table Tennis, Traveling