

# JOHN HOLTZE

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## EDUCATION

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**Columbia University, Graduate School of Arts & Sciences**, New York, NY *Expected Dec. 2020*  
Master of Arts in Economics

**Georgetown University, Georgetown College**, Washington, DC *May 2016*  
Bachelor of Arts in Political Economy and Mathematics; Cumulative GPA 3.74/4.00, Magna Cum Laude  
*Activities:* Musical director of a cappella group, Captain of '15 parent & family orientation, Tutor for adjudicated youth

**The American School in London**, London, England *June 2012*  
Cumulative GPA: 4.00/4.00, Salutatorian of Class of 2012

## AWARDS & HONORS

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**George F. Baker Scholar:** Awarded to 10 rising juniors out of 870-person Georgetown College class for academic excellence, leadership, and strong interest in business / community service

**Honors Political Economy Thesis:** Examined the effect of variance in the long-term capital gains tax rate relative to the ordinary tax rate on income inequality through several time fixed effects models tabulated in Stata

## EMPLOYMENT

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**PwC, Advisory Associate**, New York, NY *Aug. 2016 – Mar. 2019*

- Delivered core solution component without defects after adoption of responsibilities (business requirements to QA) from third-party contractor and management of three client-side developer resources
- Identified opportunity, generated materials, and delivered process to streamline existing test case profiling and execution at a Fortune 500 company, reducing effort by 60% while increasing overall testing coverage
- Led over 30 interviews with a Fortune 500 annuity operations department to understand current state, identify process inefficiencies, and acquire subject matter expertise for communicating future state technical requirements
- Drove life insurance & annuity market analysis through data modeling to support the delivery of an internal go-to-market strategy and prospective, prioritized client list for a partner / director summit

**Overseas Private Investment Corp., Analyst**, Washington, DC *May 2015 – Aug. 2015*

- Co-wrote three credit papers for loans to projects located in developing markets that range from \$6 mm to \$50 mm in the education, mortgage insurance and mortgage industries
- Performed sensitivity analyses on several models in the education sector in Ghana, tracking the impacts of changes in exchange rates, foreign currency depreciation, enrollment projections and donation revenues
- Responded to inquiries on OPIC's eligibility criteria for loans to projects sponsored by American SMEs

**Students of Georgetown, Inc., Director of Point of Sale**, Washington, DC *Sept. 2013 – May 2016*

- Managed product point of sale info for a branch at the largest student-run non-profit (annual rev: ~\$4.5 mm)
- Standardized and maximized daily purchase orders by leveraging count data analysis, bootstrapping techniques, and time series data analysis in R on point of sale data, thus reducing spoilage by 35% and increasing sales 20%
- Collaborated directly with DC storefronts to create standing orders for three new sandwich and salad vendors

**Towerbrook Capital Partners, Analyst**, London, England *May 2013 – July 2013*

- Compiled financials of Towerbrook's \$8 bn portfolio for its upcoming presentation to investors

**Forum Partners Investment Management, LLC, Analyst**, London, England *May 2012 – June 2012*

- Presented research on the real estate market in the Middle East to founder/CEO for possible firm expansion

## SKILLS

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Spanish proficiency. Experience with R, Stata, Python, C++, Gretl, Tableau, Project Professional, Excel