# **Dilip Ravindran**

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Department of Economics Columbia University New York, NY 10027

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#### **Placement Chairs**

Don Davis: drd28@columbia.edu Suresh Naidu: <u>sn2430@columbia.edu</u>

#### **Research Interests**

Microeconomic Theory, Behavioral and Experimental Economics, Political Economy, Information Economics

#### References

| Navin Kartik         | Mark Dean              | Alessandra Casella  |
|----------------------|------------------------|---------------------|
| Professor            | Associate Professor    | Professor           |
| Columbia University  | Columbia University    | Columbia University |
| nkartik@columbia.edu | mark.dean@columbia.edu | ac186@columbia.edu  |
| +1-212-854-3926      | +1-212-854-3669        | +1-212-854-2459     |

### Education

| Ph.D. in Economics, Columbia University   | 2015-21 (expected) |
|---|--------------------|
| M. Phil. in Economics, Columbia University  | 2015-18            |
| M.A. in Economics, Columbia University  | 2015-17            |
| B.A. University of California, Berkeley<br>Majors: Applied Mathematics, Economics; Minor: Physics | 2011-2015          |

#### **Job Market Paper**

#### **Competing Persuaders in Zero-Sum Games** (with Zhihan Cui, 2020)

Abstract: We study a Bayesian Persuasion game with multiple senders employing conditionally independent experiments. Senders have zero-sum preferences over what information is revealed. We characterize when a set of states cannot be pooled in any equilibrium, and in particular, when the state is (fully) revealed in every equilibrium. The state must be fully revealed in every equilibrium if and only if sender utility functions are sufficiently nonlinear. In the binary-state case, the state is fully revealed in every equilibrium if and only if some sender has nontrivial preferences. Our takeaway is that `most' zero-sum sender preferences result in full revelation.

**Placement Assistant** Amy Devine: aed2152@columbia.edu, +1-212-854-6881

## **Working Papers**

### Information Aggregation in Liquid Democracy (2020)

## Work in Progress

A Better Test of Choice Overload with Mark Dean and Jörg Stoye

Competition for Choice Overloaded Consumers

Learning to Ignore Non-rationalizable Actions with Evan Friedman and Jeremy Ward

# **Teaching and Research Experience**

## **Teaching Fellowships**

| Intermediate Microeconomics (Undergraduate)<br>Instructor: Ingmar Nyman  | Spring 2020              |
|--|--------------------------|
| Intermediate Microeconomics (Undergraduate)<br>Instructor: Caterina Musatti  | Spring 2019              |
| Microeconomic Analysis I (Ph.D. 1st Year Course)<br>Decision Theory, General Equilibrium, and Game Theory.<br>Instructors: Mark Dean and Evan Sadler | Fall 2018                |
| Microeconomic Analysis II (Ph.D. 1st Year Course)<br>Game Theory and Contract Theory.<br>Instructors: Navin Kartik and William Bentley Mcleod        | Spring 2018              |
| Principles of Economics (Undergraduate)<br>Instructor: Caterina Musatti  | Fall 2016, Spring 2017   |
| Research Assistanceships   |                          |
| Research Assistant for Mark Dean (Columbia University, Economics)<br>(Hourly RA work)  | Spring 2019, Spring 2018 |
| Research Fellow for Navin Kartik (Columbia University, Economics)  | Summer and Fall 2017     |
| Research Assistant for Francois Gerard (Columbia University, Economics)<br>(Hourly RA work)  | Summer and Fall 2016     |
| Research Assistant   | Spring 2014- Summer 15   |

| for Heather Haveman (Haas School of Business, UC Berkeley)          |             |
|---|-------------|
| Research Assistant for Steven Fish (UC Berkeley, Political Science) | Spring 2013 |
| Technology for Emerging Markets Intern (Microsoft Research India)   | Summer 2012 |

# Research Grants, Fellowships, and Awards

| Dissertation Fellowship (Department of Economics, Columbia University)                          | Fall 2019, Fall 2020 |
|---|----------------------|
| CELSS Research Grant (Columbia University Experimental Lab for Social Science Research); \$1000 | 2018                 |
| Runner-up, Vickery Prize for Best 3rd Year Paper (Department of Economics, Columbia University) | 2018                 |
| Summer Research Fellowship (Program for Economic Research, Columbia University)                 | 2017                 |
| Wueller Fellowship (Department of Economics, Columbia University)                               | 2015-20              |
| Dean's Fellowship (GSAS, Columbia University)   | 2015-16              |

## **Invited Seminar Presentations**

2019: NYU Microeconomics Student Lunch

# Personal

Citizenship: United States

Languages: English (native)